

Amendment-1 dated 22.01.16

EOI No: RECPDCL/Tech/EOI/Empanelment/2015-16/2703 Dated:17.12.2015

S. No.	Page No./Clause No.	Description of Clause	Amendment proposed	Remarks
1	Page No. 6, Clause No. 1(a) "Revenue Sharing & Resource/ Manpower Sharing"	For the projects/ assignments wherein RECPDCL already having expertise/strength viz. DPR preparation & project management, TPI, Energy Audit, Impact studies, Material Inspection etc. where the role of agency is only to assist RECPDCL for tendering (technical & financial bids) in various business generation and not in the project execution. Revenue sharing between RECPDCL and agency shall be minimum of Ratio 60:40 (RECPDCL: Agency) respectively. However, RECPDCL reserves right to increase its ratio on case to case basis depending on the nature/requirement of the assignment/ project.	For the projects/ assignments wherein RECPDCL already having expertise/strength viz. DPR preparation & project management, TPI, Energy Audit, Impact studies, Material Inspection etc. where the role of agency is only to assist RECPDCL for tendering (technical & financial bids) in various business generation and not in the project execution. Revenue sharing between RECPDCL and agency shall be minimum of Ratio 50:50 (RECPDCL: Agency) respectively. However, RECPDCL reserves right to increase its ratio on case to case basis depending on the nature/requirement of the assignment/project.	In all projects/ assignments, RECPDCL will lead the Consortium. Revenue sharing shall be in proportion to resource sharing with respect to each work activity between two consortium partners.
2	Page No. 6, Clause No. 1(b) "Revenue Sharing & Resource/ Manpower Sharing"	For the projects/assignments wherein RECPDCL interested to build-up its strength & expertise i.e. Smart grid, SCADA projects, new advancement & technology consultancy	For the projects/assignments wherein RECPDCL interested to build-up its strength & expertise i.e. Smart grid, SCADA projects, new advancement & technology consultancy etc. Revenue sharing between RECPDCL and agency shall be generally	In all projects/ assignments, RECPDCL will lead the Consortium. Revenue sharing shall be in

		etc. Revenue sharing between RECPDCL and agency shall be minimum of Ratio 50:50 (RECPDCL: Agency) respectively. However, RECPDCL reserves right to increase its ratio on case to case basis depending on the nature/requirement of the assignment/project.	in ratio of 50:50 (RECPDCL: Agency) respectively. However, RECPDCL reserves right to increase or decrease its ratio on case to case basis depending on the nature/requirement of the assignment/project.	proportion to resource sharing with respect to each work activity between two consortium partners.
3	Page no. 5, Clause No. 6 "Methodology to be adopted with empaneled agencies for acquisition of business"	Methodology to be adopted with empaneled agencies for acquisition of Business	Clause Added: Upon in principle agreement jointly for a specific business opportunity, the parties shall not submit any bid/proposal or enter into any MOU/ agreement with any other party for same business opportunity. For all other opportunities, for which the parties decide not to agree to pursue together, the parties shall be free to pursue such opportunities on their own.	
4	Page No. 10, Clause No. 12, Stage-I, B: Existing Association with Govt. Organization	The bidder having existing operating joint ventures/joint association with government/ government companies (Central/ State) holding not less than 26% equity, in the power distribution sector.	The bidder having existing operating joint ventures/joint association with government/ government companies (Central/ State) holding not less than 25% equity, in the power distribution sector OR Successfully completed assignments/projects in Power Distribution Sector in India based on MOU with any Government Organization with minimum 25% revenue sharing by the agency seeking empanelment with RECPDCL.	

			<p>Revised marks allocation:</p> <p>1. No. of existing joint venture/ association companies OR No. of successfully completed assignments/projects based on MOU: ONE (10 Marks) 2. No. of existing joint venture/association companies OR No. of successfully completed assignments/ projects based on MOU: TWO (20 Marks)</p>	
5	Evaluation Criteria, Page No. 10, Clause No. 12, S. No. A (b) Overseas Experience	(i) Work in progress/work order received recently from foreign assignment. (ii) The bidder should have at least one successful assignment in abroad in power Distribution Sector	(i) Work in progress/work order received recently from foreign assignment in Power Sector . (ii) The bidder should have at least one successful assignment in abroad in Power Sector .	
6	Evaluation Criteria, Page No. 10, Clause No. 12, S. No. C "Implementation Experience"	The bidder should have experience in implementation of Power sector projects including "Power Distribution Licensee" or "Power Distribution Franchisee" in last five years of total project Rs. 500 Cr. And the company should have minimum 26% equity shareholding/revenue sharing in the project	The bidder should have experience in implementation of Power Distribution sector projects in India including "Power Distribution Licensee" or "Power Distribution Franchisee" in last ten years of total project Rs. 500 Cr. And the company should have minimum 25% equity shareholding/ revenue sharing in the project	
7	Evaluation Criteria, Page No. 10, Clause No. 12	Further based on Stage-1 & Stage-II evaluation, enlistment will be prepared. RECPDCL reserves right to empanel total no. of agencies based on total	Each agency is required to fulfill minimum eligibility criteria necessarily as mentioned in the EOI documents. Further, marks obtained in	

		marks obtained by the agencies.	<p>Stage-1 & Stage-2 shall be weighted by 80% and 20% respectively. Thus, total weighted marks obtained shall make the basis for empanelment with RECPDCL. Total weighted marks shall be calculated as below:</p> <p>Total weighted marks = $0.8 \times (\text{Marks obtained in Stage-1}) + 0.2 \times (\text{Marks obtained in Stage-2})$</p> <p>However, minimum total weighted marks required to qualify for empanelment will depend upon no. of EOI responses received by RECPDCL and will be decided solely by RECPDCL after completion of evaluation process. Further, based on evaluation of EOI, RECPDCL may categorize empanelment of agencies based on their domain expertise.</p>	
8	General terms & conditions, Page No. 7, Clause No. 7	General terms & Conditions	<p><u>Clause Added:</u></p> <p>This empanelment is specifically for the objective mentioned in the EOI document and shall be used by RECPDCL only. This empanelment must not be utilized for acquiring any business opportunity or any other purpose in India or abroad by any empaneled agency without prior permission from RECPDCL.</p>	

The last date and time for submission of EOI is 04.02.2016 up to 15:30 hours and for opening of the EOI is 04.02.2016 at 16:00 hours respectively.

Remarks:- It is requested to all the bidders to submit all documents related to minimum eligibility criteria and evaluation of EOI online (as described in EOI document) as well as in hard copy arranged in order, duly numbered, legible, signed and stamped by the authorized signatory as per annexure-C given below:

Annexure-C

Minimum Eligibility Criteria				
S. No.	Qualification criteria	Necessary document required	Enclosed (YES/NO)	Page No. (From__To__)
1	The eligible applicant should be registered and incorporated under the Indian Companies Act, 1956	Certificate of incorporation issued by Registrar of Companies under Companies Act, 1956.		
2	The company should have minimum experience of five years of working in power sector as a power distribution entity (Licensee)/ Franchisee or having experience in providing consultancy services in respect of acquiring business successfully for "Power Distribution Licensee" or "Power Distribution Franchisee" business of minimum contract value of Rs 100 cr. franchisee/licensee business on the last date of EOI submission.	License issued by concerned Regulatory Commission. Relevant certificate/ document issued licensee by the competent authority for the franchise & work order and completion certificate in respect of consultancy services.		
3	The minimum annual average turnover of the bidder for the three preceding financial years as on the last date of EOI submission should be Rs.100 Cr	Audited financial statement for the last three financial years.		
4	The company should not be black listed by Govt. Companies/Govt. organization/Govt. Agencies etc. in India or abroad.	Undertaking regarding not having black listed/banned duly signed by authorized signatory.		

Evaluation of EOI (Stage-I)				
S. No.	Required Expertise/Strength/Capability	Details of documents submitted	Enclosed (YES/NO)	Page No. (From__To__)
A. Experience				
1	The bidder should be operating in the Indian power distribution sector.			
2	Work in progress/work order received recently for foreign assignment in Power Sector.			
3	The bidder should have at least one successful assignment in abroad in Power Sector.			
B. Existing association with Govt. Organization				
1	The bidder having existing operating joint ventures/joint association with government/ government companies (Central/ State) holding not less than 25% equity, in the power distribution sector OR Successfully completed assignments/projects in Power Distribution Sector in India based on MOU with any Government Organization with minimum 25% revenue sharing by the agency seeking empanelment with RECPDCL.			
C. Implementation experience				
1	The bidder should have experience in implementation of Power sector projects including “Power Distribution Licensee” or “Power Distribution Franchisee” in last five years of total project Rs. 500 Cr. and the company should have minimum 25% equity shareholding/revenue sharing in the project.			
D. Financial capability				
1	Average annual turnover of last 3 financial years			