

Rate Contract for Supply of Spot Billing Machines with attached portable printer for IT Implementation at Goa Electricity Department

S. No.	Vendor	Item	Page No. / Clause No.	Parameter	Technical Specifications as per RFP	Queries / Modifications / Changes Suggested	Vendor's Remarks	RECPDCL Remarks
1	MicroFx	Impact Printer	Page 13	Technical Specification	Integrated Impact Printer should be powered only during printing and should be software controlled by (SBM). a) 24Col. Alphanumeric and impact type (dotmatrix). b) High speed (2.7lines/sec) c) Paper width: 58mm	We request you to consider thermal printer instead of impact printer. The disadvantages of impact printer is enclosed for your reference. Please note that Bangalore and elsewhere electricity billing are printed in pre printed thermal paper. We are also enclosing our spot billing machines specs.		Bid will be evaluated as per technical specification in tender
2	MicroFx	OEM T/O	page 25	QR	The minimum average annual turnover of the Server OEM shall be Rs. 10 Crores in last 3 financial years (FY 2012-13, 2013-14 and 2014-15).	Request for T/o for 3 Crs only.		Bid will be evaluated as per specification in tender
3	Analogics		23. Technical Specifications A. HARDWARE At page-11		Spot billing solution partner is required to supply 130 No's of SBMs with PPs.	Spot billing solution partner is required to supply 130 No's of SBMs with built in printer.	There is conflict of built in printer and Portable printer (PP). May please delete PP word.	This is for clarification that wherever Portable Printer (PP) is mentioned, are to be read and understand as "built in (integrated)/attached impact printer with SMB machines"
4	Analogics		Point No 13. Performance Security: At Page No. 22		Tender value against the supply portion for 3 years plus 6 month claim period and after completion of 3 years or before expiry of PBG of supply portion bidder has to submit the PBG for AMC portion for 2 years plus 6 month claim period of 10% of total value of AMC portion for the due performance	Tender value against the supply portion for 2 years plus 6 month claim period and after completion of 2 years or before expiry of PBG of supply portion bidder has to submit the PBG for AMC portion for 3years plus 6 month claim period of 10% of total value of AMC portion for the due performance	SBM Hardware warranty is for two years so PBG should also be for two years for supply portion. AMC PBG should be for three years additionally before expiry of supply PBG.	Please refer amendment
5	Analogics		Payments Criteria: At Page No.18		10%. 70% , 20%	1.Milestone for Hardware and software payments should be separate. 2. Payment criteria to be amended as follows- a. 10% on sign-off SRS b. 80% on supply of machines. c. 10% after completion of project implementation, trainings and acceptance by RECPDCL and GED Project In-charge 3. Software payment terms may be as follows- a. 10% on sign-off SRS b. 80% on development of interface for download / upload, meter reading capturing logics, spot billing logics and integration of SBM System with SAP solution, user acceptance for Complete SBM Solution. c. 10% after completion of implementation and trainings and acceptance by RECPDCL and GED Project In-charge. Since SBM quantity is very less, so delivery may be considered in a single lot rather than town-wise.	Since SBM quantity is very less, so delivery may be considered in a single lot rather than town-wise.	Bid will be evaluated as per tender specifications

6	Analogics		Timelines and Penalty At Page no 19		Point 1.Delivery of SBM solution - Within 04 weeks from the date of release order Implementation of SBM solution – Within 08 weeks from the date of release order. Point 2. Total 5% of Contract Value (excluding Post Implementation phase Value) per month or part-thereof with maximum capping of 20%.	Point 1.Delivery of SBM solution - Within 06 weeks from the date of release order Implementation of SBM solution – Within 12 weeks from the date of release order. Point 2. Penalty of ½% per week shall be applicable on undelivered items or part-thereof with maximum capping of 10%.	1. Delivery timelines are not practical in terms of supply, development of software, writing billing logics as per DISCOM tariff, integration with SAP-ISU billing system, development of interface to upload/download data etc. 2. Maximum penalty applicable in any government/private order is not more than 10%.	Bid will be evaluated as per tender specifications
7	Analogics		2. Scope of Work for SLA a) Uptime guarantee at Page no 20		The agreement stipulates that bidder shall maintain each equipment with an uptime of 99.8%. The uptime will be calculated on monthly basis.	The agreement stipulates that bidder shall maintain each equipment with an uptime of 95%. The uptime will be calculated on monthly basis.	These are movable items and will be handled by third party which not under control of bidder. There are number of other peripherals in between the billing process i.e. Desktops, communication channels, connectivity between SDO & DC etc.	Bid will be evaluated as per tender specifications
8	Analogics		PROFORMA OF SCHEDULE OF RATES At Page No. 30		SBM is to be integrated with SAP-ISU for billing data upload/download.	6 PROFORMA OF SCHEDULE OF RATES At Page No. 30 SBM is to be integrated with SAP-ISU for billing data upload/download. Component to be included in Proforma schedule. This is critical components in respect to Billing system go-live	This is critical components in respect to Billing system go-live	Bid will be evaluated as per tender specifications
9	Analogics		7 Printing of Barcode At Page No. 16 Spot billing machine would print barcode with the details specified by TPDDL on the bill issued to the consumer Clause may be deleted Bar code printing is not reliable in impact printing	Clarification	Spot billing machine would print barcode with the details specified by TPDDL on the bill issued to the consumer	Clause may be deleted	Bar code printing is not reliable in impact printing	Bar code feature is not a mandatory, this is a desirable feature.
10	Analogics		Penalty for SLA Non-Compliance at Page no 20		In case the uptime commitment is not met, same shall attract a penalty @ Rs. 10000 per day per server or part thereof.	In case the uptime commitment is not met, same shall attract a penalty @ Rs. 100 per day or part thereof.	This deviates from standard penalty clause of DISCOMs.	Bid will be evaluated as per tender specifications